

John's Island Club is a private, member-owned club featuring superb world-class dining, three championship golf courses, tennis, fitness and a beach club.

The club has over 4500 members, 300 employees and approximately 75 terminals running ClubSoft on their wide area network.

Their primary reasons for selecting ClubSoft were the strength of the management team and architecture of the technology.

ClubSoft's design vision and twenty years of club operation experience combined with the latest Microsoft technology provided business analysis tools needed to properly manage such a large club operation.

John's Island installed the ClubSoft management applications for Membership, Point-of-Sale, Inventory, Business Intelligence and Accounting with integrated. Web Portal and Member Marketing modules in 2008.

General Manager Brian Kroh, CCM commented, "We appreciate the positive and productive working relationship that quickly developed between our club and ClubSoft.



"It's gratifying to be partnered with a technology company like ClubSoft who does what they say they will do in the timeframe promised."



Initial concerns regarding our large-scale installation were dispelled at each stage of our setup and training; and the implementation progressed very smoothly.

We have also been very pleased with the speed in which ClubSoft has been able to add requested enhancements to our system.

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Kathy Nelson, Chief Financial Officer, added, "ClubSoft demonstrated their commitment to John's Island by providing an improving and evolving software package during our go live.

I could not have expected a smoother install. Our trainer, Lee Larimore, and the ClubSoft corporate team in Kansas City ensured that even the most minor issues the club encountered were addressed and solutions provided. We look forward to continue working with ClubSoft for a long time to come."